



**Ministry of Public Works**  
**Ministry of Public Works Headquarters**

**Request for Supplier Qualifications**  
**For**  
**Infrastructure Stimulus Program**

Request for Supplier Qualifications No.: **36/100/Prequal/Stimulus Program**

Issued: **Friday December 18, 2020**

Submission Deadline: ~~Monday January 25, 2021 12:00:00 PM AST~~

Revised Deadline: Monday February 15, 2021 3:00:00 PM AST

See Addendum 1 for Revised RFSQ Timetable

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# **PART 1 – INVITATION AND SUBMISSION INSTRUCTIONS**

## **1.1 Invitation to Respondents**

This Request for Supplier Qualifications (“RFSQ”) is an invitation by the Government of Bermuda (the “Government”) to prospective respondents to qualify in accordance with Evaluation of Responses (Part 2) for eligibility to provide **Infrastructure Stimulus Program** as further described in Section A of the RFSQ Particulars (Appendix B) (the “Deliverables”).

The Ministry of Public Works [MPW] seeks to generate a list of prequalified companies that are interested in participating in a short term Stimulus Program that aims to boost employment. This program will use as many companies as possible, which will be selected through a RFSQ process, to provide maintenance, repair and/ or improvement to existing infrastructure.

To this end, MPW Departments and Sections have compiled a list of projects that are potentially able to be commenced and executable in the short term. The selection principle of these projects is to maximize employment in the private sector while providing much needed work on infrastructure.

In addition to identifying local contractors and service providers, the prequalification process will allow the Government to match expertise and capacity to the scope of works included in each project. The criteria for prequalification will include a scoring of technical competence, local employment benefit, and unit rate pricing.

Pre-qualified and ranked Contractor's and Service Providers may then be invited to participate in a second stage, fast-track tender process for each of the projects. Awarding of jobs will be done such that the objective of benefitting as many companies, their employees and individual contractors as possible can be achieved. Number of employees and project cost will be considered.

## **1.2 RFSQ Contact**

For the purposes of this procurement process, the “RFSQ Contact” will be:

Mr. Attila Fustos, Principal Structural Engineer, at [stimulus@gov.bm](mailto:stimulus@gov.bm)

Respondents and their representatives are not permitted to contact any employees, officers, agents, elected or appointed officials or other representatives of the Government, other than the RFSQ Contact, concerning matters regarding this RFSQ. Failure to adhere to this rule may result in the disqualification of the respondent and the rejection of the respondent’s response.

Respondents that download this file and intend to respond are required to register their interest with the RFSQ Contact by emailing their company name and contact information to Mr. Attila Fustos, Principal Structural Engineer, at [stimulus@gov.bm](mailto:stimulus@gov.bm) prior to the Submission Deadline noted in the RFSQ timetable below.

Amendment/addenda (If any) will be posted at <https://www.gov.bm/procurement-notice>.

### 1.3 Prequalification Process

Responses will be evaluated in accordance with the evaluation process set out in Part 2 of the RFSQ. Based on the evaluation of responses, certain respondents will be selected for inclusion on a prequalified supplier list of suppliers that are eligible to participate in an invitational second-stage competitive process for the potential provision of the Deliverables to the Government. Joint submissions are acceptable however if a joint submission is made, the submission must clearly indicate which party will act as the prime contractor.

### 1.4 RFSQ Timetable - See Addendum 1 for Revised RFSQ Timetable

Issue Date of RFSQ	Friday December 18, 2020
No Pre-Bid / Site Meeting	
<del>Deadline for Questions</del>	<del>Tuesday January 12, 2021 4:00 PM</del>
<del>Deadline for Issuing Addenda</del>	<del>Monday January 18, 2021 4:00 PM</del>
<del>Submission Deadline</del>	<del>Monday January 25, 2021 12:00:00 PM</del>
<del>Rectification Period</del>	<del>3 business days</del>

All times listed are in Atlantic Standard Time (AST). The RFSQ timetable is tentative only and may be changed by the Government at any time. For greater clarity, business days means all days that the Government is open for business.

### 1.5 Submission of Responses

#### 1.5.1 Responses to be Submitted at the Prescribed Location

Responses must be submitted to:

Interested parties are invited to respond to this RFQ by submitting a response to the Ministry of Public Works, Head Office. Hand-delivered, regular mail or email submissions are acceptable.

Electronic mail submission details:

Electronic mail (E-Mail) submissions are preferred (due to Covid-19) and accepted at [stimulus@gov.bm](mailto:stimulus@gov.bm)

If documents are larger than ten (10) MB, please send them within a zip file. Please ensure to send a copy of your proposal in Adobe or equivalent PDF format.

In the subject line of the email, please state "RFSQ - Stimulus Program".

Hard copy submission details:

**IMPORTANT: ALL HARD COPY PROPOSALS MUST BE PLACED IN THE TENDER BOX IN THE RECEPTION AREA OF THE MINISTRY OF PUBLIC WORKS**

Ministry of Public Works, Head Office  
3rd Floor General Post Office Building,  
56 Church Street,  
Hamilton Bermuda

Responses should be labelled "RFSQ - Stimulus Program" and include a statement of interest and information as requested in the description of requirements and output.

### **1.5.2 Responses to be Submitted on Time**

Responses must be submitted at the location set out above on or before the Submission Deadline. Responses submitted after the Submission Deadline will be rejected.

A respondent may, at its option, email the RFSQ Contact prior to the Submission Deadline with delivery details, including the anticipated arrival time of its response. If a response does not arrive on or before the Submission Deadline, the Government may provide those respondents who have given such prior notice one additional business day to affect the delivery of their responses. The Submission Deadline will be deemed to be adjusted to the same time as specified in the Submission Deadline but on the following business day.

### **1.5.3 Responses to be Submitted in Prescribed Manner**

Respondents shall submit 1 signed original hard copies of their response or one (1) electronic copy (e-copy) in Microsoft Word or Adobe PDF format. If both a hard copy and an e-copy of the response are submitted and there is a conflict or inconsistency between the hard copy and the e-copy of the response, the hard copy of the response will prevail. Responses are to be submitted in a sealed package prominently marked with the RFSQ title and number (see RFSQ cover) and will not be opened until Monday January 25, 2021 12:00:00 PM. The full legal name and return address of the respondent should be marked on the package as well

### **1.5.4 Amendment of Responses**

Respondents may amend their responses prior to the Submission Deadline by submitting the amendment in a sealed package prominently marked with the RFSQ title and number and the full legal name and return address of the respondent to the location set out above. Any amendment should clearly indicate which part of the response the amendment is intended to amend or replace.

### **1.5.5 Withdrawal of Responses**

At any time throughout the RFSQ process, a respondent may withdraw a submitted response. To withdraw a response, a notice of withdrawal must be sent to the RFSQ Contact and must be signed by an authorized representative of the respondent. The Government is under no obligation to return withdrawn responses.

[End of Part 1]

## **PART 2 – EVALUATION AND SELECTION**

### **2.1 Stages of Evaluation**

The Government will conduct the evaluation of responses in the following two stages:

### **2.2 Stage I – Mandatory Submission Requirements**

Stage I will consist of a review to determine which responses comply with all of the mandatory submission requirements. If a response fails to satisfy all of the mandatory submission requirements, the Government will issue the respondent a rectification notice identifying the deficiencies and providing the respondent an opportunity to rectify the deficiencies. If the respondent fails to satisfy the mandatory submission requirements within the Rectification Period, its response will be rejected. The Rectification Period will begin to run from the date and time that the Government issues a rectification notice to the respondent. The mandatory submission requirements are set out in Section C of the RFSQ Particulars (Appendix B).

### **2.3 Stage II – Evaluation**

Stage II will consist of the following two sub-stages:

#### **2.3.1 Mandatory Technical Requirements**

The Government will review the responses to determine whether the mandatory technical requirements set out in Section D of the RFSQ Particulars (Appendix B) have been met. Questions or queries on the part of the Government as to whether a response has met the mandatory technical requirements will be subject to the verification and clarification process set out in Part 3.

#### **2.3.2 Rated Criteria**

The Government will evaluate each qualified response on the basis of the rated criteria as set out in Section F of the RFSQ Particulars (Appendix B).

### **2.4 Ranking and Selection**

Based on the evaluation of the responses in Stage II,

Based on these rankings respondents will be short-listed to participate in an invitational second-stage competitive processes for the procurement of Stimulus Program projects.

In general, 3 or more respondents will be invited to submit quotes for each project. In the event of a tie in the eligible rankings, all respondents that tied (in the same category) will be invited. Awarding of jobs will be done such that the objective of sharing similarly the economic benefit of the stimulus program with as many companies, their employees and individual contractors as possible can be achieved. As such a company that has been awarded a job may be moved to the end of the list of Prequalified Respondents depending on the cost of the awarded project. Where works are specialized or the availability of contractors is limited, either through companies already obtaining a project from the program or natural scarcity, a sole source contract will be negotiated based upon provided unit rates.

## **2.5 Notification of Top-Ranked Respondents**

The top-ranked respondents selected by the Government to be included in the prequalified supplier list will be so notified by the Government in writing.

Each selected respondent will be required to satisfy the pre-conditions of award listed in Section E of the RFSQ Particulars (Appendix B) within the timeframe specified in the selection notice. Failure to do so may result in the disqualification of the respondent and the selection of another respondent.

[End of Part 2]

## **PART 3 – TERMS AND CONDITIONS OF THE RFSQ PROCESS**

### **3.1 General Information and Instructions**

#### **3.1.1 Respondents to Follow Instructions**

Respondents should structure their responses in accordance with the instructions in this RFSQ. Where information is requested in this RFSQ, any response made in a response should reference the applicable section numbers of this RFSQ.

#### **3.1.2 Responses in English**

All responses must be written in the English language only.

#### **3.1.3 No Incorporation by Reference**

The entire content of the respondent's response should be submitted in a fixed form, and the content of websites or other external documents referred to in the respondent's response but not attached will not be considered to form part of its response.

#### **3.1.4 References and Past Performance**

In the evaluation process, the Government may include information provided by the respondent's referees and may also consider the respondent's past performance or conduct on previous contracts with the Government or other institutions.

#### **3.1.5 Information in RFSQ Only an Estimate**

The Government and its advisers make no representation, warranty or guarantee as to the accuracy of the information or empirical data contained in this RFSQ or issued by way of addenda. Any quantities shown or data contained in this RFSQ or provided by way of addenda are estimates only, and are for the sole purpose of indicating to respondents the general scale and scope of the Deliverables. It is the respondent's responsibility to obtain all the information necessary to prepare a response in response to this RFSQ.

#### **3.1.6 Respondents to Bear Their Own Costs**

The respondent will bear all costs associated with or incurred in the preparation and presentation of its response, including, if applicable, costs incurred for interviews, travel or demonstrations.

#### **3.1.7 Response to be Retained by the Government**

The Government will not return the response or any accompanying documentation submitted by a respondent.

#### **3.1.8 No Guarantee of Volume of Work or Exclusivity of Contract**

This RFSQ process will not result in any commitment by the Government to purchase any goods or services from any respondent. While the Government intends to conduct an invitational second-stage competitive process for the procurement of the Deliverables, it is under no obligation to do so and the Government may choose not to proceed with a second-stage



competitive process for the procurement of the Deliverables. The Government makes no guarantee of the value or volume of Deliverables that may be required. Any agreement entered into pursuant to an invitational second-stage competitive process will not be an exclusive contract for the provision of the described Deliverables. The Government may contract with others for goods and services the same as or similar to the Deliverables or may obtain such goods and services internally.

### **3.1.9 Equivalency**

When proprietary names, brands, catalogues or reference numbers are specified in the Deliverables, they are intended to set a minimum standard, and preference for any particular material or equipment is not intended. The proponent may offer material or equipment of similar characteristics, type, quality, appearance, finish, method of construction and performance and if doing so must disclose any difference in the characteristics, type, quality, appearance, finish, method of construction or performance of the material or equipment.

## **3.2 Communication after Issuance of RFSQ**

### **3.2.1 Respondents to Review RFSQ**

Respondents should promptly examine all of the documents comprising this RFSQ, and may direct questions or seek additional information in writing by email to the RFSQ Contact on or before the Deadline for Questions. No such communications are to be directed to anyone other than the RFSQ Contact. The Government is under no obligation to provide additional information, and the Government will not be responsible for any information provided by or obtained from any source other than the RFSQ Contact. It is the responsibility of the respondent to seek clarification from the RFSQ Contact on any matter it considers to be unclear. The Government will not be responsible for any misunderstanding on the part of the respondent concerning this RFSQ or its process.

### **3.2.2 All New Information to Respondents by Way of Addenda**

This RFSQ may be amended only by addendum in accordance with this section. If the Government, for any reason, determines that it is necessary to provide additional information relating to this RFSQ, such information will be communicated to all respondents by addendum.

All Addenda will be published online at <https://www.gov.bm/procurement-notice>. Each addendum forms an integral part of this RFSQ and may contain important information, including significant changes to this RFSQ. Respondents are responsible for obtaining all addenda issued by the Government. In the Submission Form (Appendix A), respondents should confirm their receipt of all addenda by setting out the number of each addendum in the space provided.

### **3.2.3 Post-Deadline Addenda and Extension of Submission Deadline**

If the Government determines that it is necessary to issue an addendum after the Deadline for Issuing Addenda, the Government may extend the Submission Deadline.

### **3.2.4 Verify, Clarify and Supplement**

When evaluating responses, the Government may request further information from the respondent or third parties in order to verify, clarify or supplement the information provided in the

respondent's response. The information may include, without limitation, clarification with respect to whether a response meets the mandatory technical requirements set out in Section D of the RFSQ Particulars (Appendix B). The response received by the Government shall, if accepted by the Government, form an integral part of the respondent's response. The Government may revisit, re-evaluate and rescore the respondent's response or ranking on the basis of any such information.

### **3.3 Notification and Debriefing**

#### **3.3.1 Notification to Other Respondents**

Once the Agreement is executed by the Government and a respondent, the other respondents may be notified directly in writing of the outcome of the procurement process.

#### **3.3.2 Debriefing**

Respondents may request a debriefing after receipt of a notification of the outcome of the RFSQ process. All requests must be in writing to the RFSQ Contact and must be made within sixty (60) days of such notification.

#### **3.3.3 Procurement Protest Procedure**

If a respondent wishes to challenge the RFSQ process, it should provide written notice to the RFSQ Contact in accordance with the Government's Procurement Protest procedures. The notice must provide detailed explanation of the respondent's concern with the procurement process or its outcome.

### **3.4 Conflict of Interest and Prohibited Conduct**

#### **3.4.1 Conflict of Interest**

For the purposes of this RFSQ, the term "Conflict of Interest" includes, but is not limited to, any situation or circumstance where:

- (a) in relation to the RFSQ process, the respondent has an unfair advantage or engages in conduct, directly or indirectly, that may give it an unfair advantage, including but not limited to (i) having, or having access to, confidential information of the Government in the preparation of its response that is not available to other respondents; (ii) communicating with any person with a view to influencing preferred treatment in the RFSQ process (including but not limited to the lobbying of decision makers involved in the RFSQ process); or (iii) engaging in conduct that compromises, or could be seen to compromise, the integrity of the open and competitive RFSQ process or render that process non-competitive or unfair; or
- (b) in relation to the performance of its contractual obligations under a contract for the Deliverables, the respondent's other commitments, relationships or financial interests (i) could, or could be seen to, exercise an improper influence over the objective, unbiased and impartial exercise of its independent judgement, or (ii) could, or could be seen to, compromise, impair or be incompatible with the effective performance of its contractual obligations.

### **3.4.2 Disqualification for Conflict of Interest**

The Government may disqualify a respondent for any conduct, situation or circumstances determined by the Government, in its sole and absolute discretion, to constitute a Conflict of Interest as defined above.

### **3.4.3 Disqualification for Prohibited Conduct**

The Government may disqualify a respondent or terminate any contract subsequently entered into if the Government determines that the respondent has engaged in any conduct prohibited by this RFSQ.

### **3.4.4 Prohibited Respondent Communications**

Respondents must not engage in any communications that could constitute a Conflict of Interest and should take note of the Conflict of Interest declaration set out in the Submission Form (Appendix A).

### **3.4.5 Respondent Not to Communicate with Media**

Respondents must not at any time directly or indirectly communicate with the media in relation to this RFSQ or selection of respondents pursuant to this RFSQ without first obtaining the written permission of the RFSQ Contact.

### **3.4.6 No Lobbying**

Respondents shall not in relation to this RFSQ or the evaluation and selection process, engage directly or indirectly in any form of political action or other activity whatsoever to influence or attempt to influence Parliament, the Government, or to influence or attempt to influence any legislative or regulatory action, in the selection or evaluation of any respondent.

### **3.4.7 Illegal or Unethical Conduct**

Respondents must not engage in any illegal business practices, including activities such as bid-rigging, price-fixing, bribery, fraud, coercion or collusion. Respondents must not engage in any unethical conduct, including lobbying (as described above) or other inappropriate communications; offering gifts to any employees, officers, agents, elected or appointed officials or other representatives of the Government; deceitfulness; submitting responses containing misrepresentations or other misleading or inaccurate information; or any other conduct that compromises or may be seen to compromise the competitive process.

### **3.4.8 Past Performance or Past Conduct**

The Government may prohibit a supplier from participating in a procurement process based on past performance or based on inappropriate conduct in a prior procurement process, including but not limited to the following:

- (a) illegal or unethical conduct as described above;
- (b) the refusal of the supplier to honour submitted pricing or other commitments; or

- (c) any conduct, situation or circumstance determined by the Government, in its sole and absolute discretion, to have constituted a Conflict of Interest.

### **3.4.9 No Collusion**

Respondents must not engage in any collusion and must sign the certificate as set out in the Certificate of Confirmation of Non-Collusion (Appendix C).

## **3.5 Confidential Information**

### **3.5.1 Confidential Information of the Government**

All information provided by or obtained from the Government in any form in connection with this RFSQ either before or after the issuance of this RFSQ

- (a) is the sole property of the Government and must be treated as confidential;
- (b) is not to be used for any purpose other than replying to this RFSQ and the performance of any subsequent contract for the Deliverables;
- (c) must not be disclosed without prior written authorization from the RFSQ Contact; and
- (d) must be returned by the respondents to the Government immediately upon the request of the Government.

### **3.5.2 Confidential Information of Respondent**

A respondent should identify any information in its response or any accompanying documentation supplied in confidence for which confidentiality is to be maintained by the Government. The confidentiality of such information will be maintained by the Government, except as otherwise required by law or by order of a court or tribunal. Respondents are advised that their responses will, as necessary, be disclosed on a confidential basis, to the Government's advisers retained to advise or assist with the RFSQ process, including the evaluation of responses. If a respondent has any questions about the collection and use of personal information pursuant to this RFSQ, questions are to be submitted to the RFSQ Contact.

## **3.6 Procurement Process Non-Binding**

### **3.6.1 No Process Contract**

This RFSQ is a request for responses only and participation in this RFSQ is not intended to create legal obligations between the Government and any of the respondents or their representatives. For greater certainty and without limitation:

- (a) Participation in this RFSQ will not give rise to any preliminary contract or collateral contract;
- (b) No respondent shall have any claim for any compensation of any kind whatsoever (whether in a contract, tort, law, equity or otherwise), as a result of participating in this RFSQ, and by submitting a response each respondent shall be deemed to have agreed that it has no claim against the Government;

- (c) The decision to award or not to award a contract to any respondent is at the discretion of the Government. The Government shall have no liability to any respondent with respect to the awarding of contract or the failure to award a contract to any respondent. Respondents acknowledge that the respondent that submits the response with the lowest price might not be awarded a contract.

### **3.6.2 No Legal Relationship or Obligation**

No legal relationship or obligation regarding the procurement of any good or service will be created between the respondent and the Government by this RFSQ process.

### **3.6.3 Cancellation**

The Government may cancel or amend the RFSQ process without liability at any time. Cancellation may occur, for example, if:

- no qualitatively or financially worthwhile offer has been received or there has been no valid response at all;
- the economic or technical parameters of the project have changed fundamentally;
- exceptional circumstances or force majeure render normal implementation of the project impossible;
- all offers exceed the financial resources available, or are otherwise inconsistent with the principles of economy, efficiency and effectiveness; or
- irregularities require cancellation in the interest of fairness.

The publication of a procurement notice does not commit the Government to implement the programme or project announced.

## **3.7 Governing Law and Interpretation**

The Terms and Conditions of RFSQ Process (Part 3)

- (a) are intended to be interpreted broadly and separately (with no particular provision intended to limit the scope of any other provision);
- (b) are non-exhaustive and will not be construed as intending to limit the pre-existing rights of the parties to engage in pre-contractual discussions in accordance with the common law governing direct commercial negotiations; and
- (c) are to be governed by and construed in accordance with the laws of Bermuda applicable therein.

[End of Part 3]

# APPENDIX A – SUBMISSION FORM

## 1. Respondent Information

Please fill out the following form, naming one person to be the contact for this RFSQ response and for any clarifications or communication that might be necessary.	
Full Legal Name of Respondent or Personal/Given Name:	
Representative Name (Person with Signing Authority) / Title:	
Any Other Relevant Name under which Respondent Carries on Business:	
Street Address:	
City, Province/State:	
Postal Code:	
Country:	
Phone Number:	
Respondent's Social Insurance Number issued by the Government of Bermuda:	
Respondent's Payroll Tax Number issued by the Government of Bermuda:	
Company Website (if any):	
Respondent Contact Name and Title:	
Respondent Contact Phone:	
Respondent Contact Fax:	
Respondent Contact Email:	

## 2. Acknowledgment of Non-Binding Procurement Process

The respondent acknowledges that this RFSQ process will be governed by the terms and conditions of the RFSQ and that, among other things, such terms and conditions confirm that this procurement process does not constitute a formal, legally binding bidding process (and for greater certainty, does not give rise to a Process Contract) and that no legal relationship or obligation regarding the procurement of any good or service will be created between the Government and the respondent unless and until the Government and the respondent execute a written agreement for the Deliverables pursuant to a subsequent invitational second-stage procurement process.

### 3. Ability to Provide Deliverables

The respondent has carefully examined the RFSQ documents and has a clear and comprehensive knowledge of the Deliverables required. The respondent represents and warrants its ability to provide the Deliverables in accordance with the requirements of the RFSQ.

### 4. Addenda

The respondent is requested to confirm that it has received all addenda by listing the addenda numbers, \_\_\_\_\_ to \_\_\_\_\_ (if applicable) issued by the Government, or if no addenda were issued by the Government write the word "None". The onus is on respondents to make any necessary amendments to their responses based on the addenda. The respondent confirms it has read, received and complied with these addenda. Respondents who fail to complete this section will be deemed to have received all posted addenda.

### 5. No Prohibited Conduct

The respondent declares that it has not engaged in any conduct prohibited by this RFSQ.

### 6. Conflict of Interest

Respondents must declare all potential Conflicts of Interest, as defined in section 3.4.1 of the RFSQ. This includes disclosing the names and all pertinent details of all individuals (employees, advisers, or individuals acting in any other capacity) who (a) participated in the preparation of the response; **AND** (b) were employees of the Government within twelve (12) months prior to the Submission Deadline.

If the box below is left blank, the respondent will be deemed to declare that (a) there was no Conflict of Interest in preparing its response; and (b) there is no foreseeable Conflict of Interest in performing the contractual obligations contemplated in the RFSQ.

Otherwise, if the statement below applies, check the box.

- The respondent declares that there is an actual or potential Conflict of Interest relating to the preparation of its response, and/or the respondent foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the RFSQ.

If the respondent declares an actual or potential Conflict of Interest by marking the box above, the respondent must set out below details of the actual or potential Conflict of Interest:

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### 7. Disclosure of Information

Any information collected or used by or on behalf of the Government under this solicitation document is subject to the Public Access to Information Act 2010 ("Act"). The information belongs

to a class of information that might be made available to the general public unless it is contained in a record that is exempt from disclosure under the Act. Any questions regarding the collection, use, or disclosure of the information should be directed to the public authority that issued this solicitation document.

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Signature of Witness

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Signature of Respondent Representative

---

Name of Witness

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Name of Respondent Representative

---

Title of Respondent Representative

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Date

I have the authority to bind the respondent.



## APPENDIX B – RFSQ PARTICULARS

### A. THE DELIVERABLES

After the Ministry has Pre-qualified and ranked all Contractor's and Service Providers that have submitted responses, Pre-qualified respondents will be selectively invited to provide quotes for a list of projects that have been compiled by the Ministry of Public Works.

#### 1. Use of the List

The criteria for selecting a qualified supplier for each project or task will vary depending upon the requirements of the applicable project or task and could involve requiring the Contractor to have certain demonstrated experience and proficiency level in one or more of the service areas depending on the specific requirements of the project or assignment.

Any contracts entered into with a qualified contractor will be:

a) between the Government and the individual contractor where a qualified contractor is a person, and

b) between the Government and a company and specifying the individual contractor to be engaged where the qualified contractor is a Respondent company.

Qualified Contractors may be contacted on an "as, if and when requested" basis and may be contacted directly or asked to compete on opportunities for the provision of services in accordance with the selection method set out in paragraph 1.1 or as revised by the Government and communicated to all Qualified Contractors from time to time. If a Qualified Contractor's requested Contractor is unavailable for a contemplated project or assignment, the new Qualified Contractor will be evaluated and considered.

#### 1.1 Guidance

1.1.1 The Government may select a Qualified Contractor from the List using one or more of the following selection methods:

- a. If the estimated contract value is less than \$10,000 the Government may directly invite a Qualified Contractor to provide a quotation based on Contractor availability and on specified requirements (e.g., deliverables, milestones, term etc.) of the project or assignment with the intent to enter into contract negotiations with that Qualified Contractor;
- b. If the estimated contract value is \$10,000 or more and less than \$50,000, the Government may directly invite a Qualified Contractor to provide a quotation based on Contractor availability and on specified requirements (e.g., deliverables, milestones, term, etc.) of the project or assignment with the intent to enter into Contract negotiations with that Qualified Contractor if it can be verified by the Government that only one Qualified Contractor has a Contractor that:
  - i. is available to undertake the project or assignment; or,

- ii. has the necessary qualifications to carry out the project or assignment based on the Government's specific assessment of the Contractor qualifications.
- c. If the estimated contract value is \$50,000 or more and less than \$100,000, and more than one Qualified Contractor has a Contractor available who has the necessary qualifications to carry out the project or assignment based on the Government's specific assessment of the Contractor qualifications, the Government may, in its sole discretion, use a competitive or other selection process between a minimum of three (if available) such Qualified Contractors that evaluates each Qualified Contractor's available Contractors, proposed approach, pricing, or other elements required for the project or assignment. The Government may in its sole discretion consider other Qualified Contractors' available Contractors that, in the Government's sole opinion, meet the Government's qualification criteria for the project or assignment (e.g., specialization, experience level, etc.).
- d. If the estimated Contract value is \$100,000 or \$249,999, and more than one Qualified Contractor has a Contractor available who has the necessary qualifications to carry out the project or assignment based on the Government's specific assessment of the Contractor qualifications, the Government will invite all such Qualified Contractors to compete for the project or assignment.
- e. If the estimated Contract value is \$250,000, and more than one Qualified Contractor has a Contractor available who has the necessary qualifications to carry out the project or assignment based on the Government's specific assessment of the Contractor qualifications, the Government will invite all such Qualified Contractors to compete for the project or assignment. And Cabinet approval must be attained by the Ministry before the contract can be executed.
- f. Notwithstanding subparagraphs a), b), c), and d), the Government may directly negotiate a contract with a Qualified Contractor where one of the following exceptional conditions applies:
  - i. only one available Contractor is qualified to provide the services;
  - ii. an unforeseeable emergency exists and the services could not be obtained in time by means of a competitive process;
  - iii. a competitive process would interfere with the Government's ability to maintain security or order or to protect human, animal or plant life or health; or
  - iv. the acquisition is of a confidential or privileged nature and disclosure through an open bidding process could reasonably be expected to compromise government confidentiality, cause economic disruption or be contrary to the public interest.

1.1.2 Qualified Contractors will immediately, during the period that the List is in effect, advise the Government of any material changes to the information contained in their Response.

1.1.3 The Government has the sole discretion to remove a Qualified Contractor from the List of Qualified Contractors for unsatisfactory performance by a Qualified Contractor in a Contract or for failing to meet the requirements for staying on the List of Qualified Contractors as set out in this RFSQ or as may be communicated by the Government from time to time.

See below the list of twenty four contracting categories and example general scope of the works.

	<b>Contracting Category</b>	<b>General Scope of Works</b>
1	Landscaping Contractor	Roadside vegetation clearing
		Landscaping works Initial clearing and potential framework maintenance contract.
		Canal cleaning
2	Trenching / excavating Contractor	Emergency overflow capture drain for septage facility
3	Carpentry projects	Roadside fencing procurement and installation
4	Fencing installation	Site fencing
5	Asphalting companies/ Project managers	Road slurry seal program
6	General Contractor and/ or Marine Contractor	Foreshore and coastal protection: solutions to beach erosion and under wash filling
		Wharf repairs/ rebuild
		Dock maintenance/ rebuild/ pressure wash
		Beacon maintenance/ repair
7	General Contractor with heavy machinery	Dangerous rock cut: securing area and/or other solutions
8	General Contractor	Beach access rebuild/repair
		Small bridges repair or rebuild
9	General Contractor or water tank contractor	Water tank repairs

10	Lock and Security Equipment, welder or electrical contractor specialized in the area	Garage roller door Replacements repair
		Automatic door installation
11	General Building Construction Contractor	Simple building construction
		Multi-story building construction
12	Architect/ General Contractor	Bathrooms remodeling
		Office interior remodeling and fit out
		Building fit-out including painting, shelves, tiling, plumbing, electrical, AC installation, etc.
		Building restoration
		New building construction works (smaller projects < \$100k)
13	Roofing Contractor	Roof replacement
14	Asbestos Abatement Contractor	Asbestos abatement contracts
15	Air Conditioner (AC) Contractors	AC supply and installation
16	Plumbing Contractors	Plumbing works
17	Small to Medium Equipment Mechanics	Mechanical repairs for equipment such as Toros, lawnmowers, pole and chain-saws, etc.
18	Electrical Contractors	Residential and office works
		Asphalt Plant Refurbishment
		Commercial and industrial applications

19	Welding contractor, steelwork, mechanical engineering, hydraulics	Platform works at Dockyard
20	Solar Contractor	Solar Panel Projects
21	Engineering Consultant	Program Management
22	Engineering Consultant/ Architects/ Project Managers of construction jobs	Project Management
23	Engineering Consultant/ Architects/ Project Managers of construction jobs and Chartered Surveyors	Contract Management
24	Engineering Consultant	Local studies and reports

## B. MATERIAL DISCLOSURES

These short and medium-term projects may run between several days or weeks.

The list of qualified contractors will be in effect until **March 31, 2022**. The list validity may be extended by advertisement in the official gazette if required.

FIDIC Short Form of Contract, or AIA Contracts will be used for the projects.

## C. MANDATORY SUBMISSION REQUIREMENTS

### 1. Submission Form (Appendix A)

Each response must include a Submission Form (Appendix A) completed and signed by an authorized representative of the respondent.

### 2. Other Mandatory Submission Requirements

#### Certificate of Incorporation

A signed copy of the Certificate of Incorporation must be included for respondent that are companies/corporations.

### **Certificate of Confirmation of Non-Collusion**

Each Response must include a signed copy of the Certificate of Confirmation of Non-Collusion form.

### **Stimulus Program - Company Profile Form**

Each Response must include a Company Profile form. The form will be used to match ability and expertise to the scope of works of each project, as well as to score the respondents technical competence.

See Annex A - Company Profile for Prequalification List

### **Stimulus Program - Local Benefits Form**

Each Response must include a completed Local Benefits form. The form will be used to score the respondents employment and local benefits which the Government wishes to maximize with the Stimulus Program.

See Annex B - Stimulus Program Local Benefits Form

### **Professional References**

Each respondent is requested to provide three (3) references from clients who have obtained goods or services similar to those requested in the project list from the respondent in the last three (3) years.

### **Unit Price Form**

Each Response must include a completed Unit Price form. Only unit prices applicable to the respondent need to be completed (i.e. a landscaping company does not need to provide unit prices for masons, carpenters, etc.). This information will be used as a guide to estimate Stimulus Program Project's current costs.

See Annex C - Unit Price Form

### **Prequalifications to Stimulus Program - Submittal Checklist**

The checklist is provided as guidance for a complete Response. A Sample submittal package is also attached as guidance on how to organize your Response.

See Annex D - Stimulus Program Prequalification Submittal Checklist

## **D. MANDATORY TECHNICAL REQUIREMENTS**

N/A

## E. PRE-CONDITIONS OF AWARD

### Financial Checks

Financial Checks will be performed for pre-qualified contractors and service providers.

Checks include the status of Social Insurance contributions, Payroll Tax or any other debt recorded by the Accountant General as well as a check with the Bermuda Registrar of Companies to confirm whether the bidder is a proper legal entity that is in good standing.

A respondent that is in debt will be offered the opportunity to enter a payment plan before a contract can be awarded. In case payment plan payments to debt are not maintained, the amounts will be withheld from the next invoice payment.

No Submission Required.

### Method Statement, List of Equipment and Timetable

NOT required for the Prequalification stage. Method Statements and Timetables will be required for respondents invited to submit quotes for each particular project.

### Proof of Insurance, Construction Safety Plan Form, Covid-19 Safety Checklist, Health and Safety Plan

NOT required for the Prequalification stage. Only the selected contractor for each particular project will need to submit Proof of Insurance, Health and Safety plans, and related forms.

The required insurance coverage will be the following:

- For Works, Materials, Plant and fees: insurance coverage should be the sum stated in the Agreement plus 15%
- For Contractor's Equipment: insurance should cover the full replacement cost
- Third-party injury to persons and damage to property: insurance coverage of \$ 1,000,000.00
- Workers Insurance shall be \$ 1,000,000.00

## F. RATED CRITERIA

The following sets out the categories, weightings and descriptions of the rated criteria of the RFSQ. Respondents who do not meet a minimum threshold score for a category will not proceed to the next stage of the evaluation process.

#	Category	Weighting (%)	Threshold
1	Experience, Capabilities and References	60	40/60
2	Social, Environmental & Economic	40	N/A
<b>Total Points</b>		100	

## **1. Experience, Capabilities and References**

The Company Profile form will be used to score the Experience and Capabilities of the respondent, together with the reference letters. Previous experience of the Government working with the respondent (if any) will also be used in the evaluation.

The following questions will be considered when each Response is evaluated:

- Are sufficient people with the requisite skills assigned to the project?
- Do the persons who will be working on the project have the necessary skills?
- Does the respondent clearly demonstrate the ability to meet the Government's requirements?
- Can the proponent lead, facilitate, and coordinate project planning and execution?
- Has the respondent performed well on previous projects?
- Does the respondent have a history of completing jobs within the required timeframe?
- Does the respondent offer evidence that they have sufficient, suitably experienced resources available to complete the work?
- Does the respondent have a good track record of ensuring the health, safety, and welfare at work for all their employees?
- Were the respondent's referees positive about their experience of working with the contractor/vendor/supplier, and would they use their services again?

Respondents will need to obtain 40 out of 60 points available in this portion of the evaluation to be prequalified to participate in the Stimulus Program.

## **2. Social, Environmental & Economic**

Local benefits, which the Government wishes to maximize with the Stimulus Program, will be considered when Responses are evaluated:

- Number of Bermudians employed by the respondent;
- If the respondent is a specified business;
- Engagement of Bermudian employees (%) during the project;
- The willingness of the respondent to provide internship and/or training opportunities;
- Use of specified businesses in the proponent's supply chain;
- Use of specified business as subcontractors (if applicable);
- Safety and health record of the proponent for the three immediately preceding years of reporting
- Environmental considerations and policy (each proponent to provide a copy)

## **Qualifications Review Stages**

### **Stage 1**



Responses will be checked for compliance with the Mandatory Criteria. Responses that do not meet the mandatory requirements will receive no further consideration.

## **Stage 2**

For each Service Area, respondents will be assessed on their education, professional and other designations, skills, relevant experience and unit rate as presented in their submitted Annex A and Annex C. The Government reserves the right to interview the Respondent when reviewing these criteria for clarification purposes.

## **Stage 3**

Reference checks may be done by the Government during the qualifications review and the term of the List to confirm any submitted Annex A information about respondent. The Government reserves the right to contact references other than those provided by the Respondent. If any of the references are unsatisfactory to the Government, the Contractor may be excluded or removed from the List of Qualified Contractor in the Government's sole discretion.

## **Stage 4**

Respondents will be notified of their status on the List of Qualified Contractor.

# APPENDIX C – CERTIFICATE OF CONFIRMATION OF NON-COLLUSION

## Notes for the respondents

The essence of Open Tendering is that the Government of Bermuda shall receive bona fide competitive response from suitably qualified persons or entities. In recognition of this principle, each person or entity that submits a response will be required, by way of the signature of a duly authorized representative of the company, to confirm that the response has been submitted without any form of collusion.

All respondents must complete and sign a Certificate of Confirmation of Non-Collusion. Any proposals submitted which do not include a signed copy of the Certificate will be wholly rejected and will not be included in the evaluation process.

If it is later found that the undertakings made below have been breached at any stage of the procurement process, then the respondent will be expelled from the process immediately. In the event that this is discovered after a contract award, legal action may be taken against the respondent and/or any party involved in the matter.

Any respondent that submits false information in response to this Request for Supplier Qualifications (RFSQ), and any other person or entity involved in collusion, may be excluded from competing for future contracts tendered by the Government of Bermuda.

## Confirmation of non-collusion

I/We certify that this is a bona fide proposal, intended to be competitive and that I/We have not fixed or adjusted the amount of the proposal or the rates and prices quoted by or under or in accordance with any agreement or arrangement with any other person.

I/We confirm that we have not received any information, other than that contained within the RFSQ pack, or supplementary information provided to all respondents.

I/We also certify that I/We have not done and undertake that I/We will not do at any time any of the following acts:

- (a) communicating to a person other than the RFSQ Contact the amount or approximate amount of my/our proposed response (other than in confidence in order to obtain quotations necessary for the preparation of the response for insurance);
- (b) entering into any agreement or arrangement with any other person that he shall refrain from competing or as to the amount of any proposal to be submitted; or
- (c) offering or agreeing to pay or give or paying any sum of money, inducement, gift /hospitality or valuable consideration directly or indirectly to any person in relation to this procurement.

Signed

(1) \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

(2) \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

for and on behalf of \_\_\_\_\_